

# Help your Girl Scout<sup>®</sup> Leap 2 Lead



1. Make sure your Girl Scout is a registered member of Girl Scouts of the USA for the current Girl Scout membership year.
2. Help your Girl Scout learn about the cookies and assist her with setting a personal goal.
3. Assist your Girl Scout when she goes online to complete the Catch Goals Activity at [www.abcsmartcookies.com](http://www.abcsmartcookies.com).
4. Encourage her to make a telephone or e-mail list of her friends and relatives to contact.
5. Discuss Cookie Activity Safety Guidelines (see below).
6. Coach her in her selling techniques, including how to share her goals, and suggest additional reasons to purchase cookies.
7. Accompany your Girl Scout to support her as she sells.
8. Discuss how you can help her reach her goals such as giving rides when she needs them or safeguarding her cookie money. Remember, closing the sale is her responsibility.
9. Allow your Girl Scout to participate in a booth sale and volunteer to help.
10. Check on her progress during the sale. Help her to live by the Girl Scout Promise and Law, recognizing how it applies to business ethics throughout the activity.