

For Girls on the GO!

www.abcsmartcookies.com

SUPER SELLER TIPS!

Learn the names and descriptions of the Girl Scout Cookies® so you can help customers decide what to buy and can answer their questions.

Practice selling to your family and friends first. Ask them to help you with your sales pitch.

Remember to tell customers about the new cookie this year, Reduced Fat Daisy Go Rounds™!

If you sold cookies before, refer to your old order card for a customer contact list.

Call and e-mail your friends and family and tell them you are selling Girl Scout Cookies.

Complete the goal setting information on the front of this order card and share with customers as you sell.

Set and track your cookie goals online at:
www.abcsmartcookies.com/catchgoals.

Participate in a booth sale. As you take orders door-to-door, be sure to tell your customers when and where your booth sale will be in case they want more cookies.



GIRLS GO GREEN
Please Recycle

Visit www.abcsmartcookies.com/girlsgogreen for ways you can help save the planet!



Safety First!

Don't sell alone. Girl Scout Daisies, Brownies and Juniors must have direct adult supervision. Older girls can sell in familiar areas using the buddy system and under the supervision of an adult.

Only sell during the daylight, not at night.

Do not enter homes when selling cookies, even if you know the person who lives there.

When selling cookies, don't approach cars.

You should never get into anyone's car without permission from your parent/guardian. Girl Scouts can ride with approved Girl Scout adults who are assisting with the activity if they have parental permission.

Be careful crossing streets and watch for cars backing out of driveways.

Be prepared to give a designated adult's name, e-mail or phone number if asked. Don't give your own phone number, e-mail, address or last name to any customer.

Make arrangements prior to selling to transfer cookie money often to an adult. Don't carry a lot of cash while taking orders.



GAMES

Play cookie video games and puzzles that put your cookie knowledge to the test. It's the fun way to learn cookie safety, selling and product information.

CATCH GOALS

Set and track your personal and sales goals, then print your personal goal chart and certificate in the **Catch Goals** section of the **Girls** area of our Web site. Take your goal chart with you when you sell to show customers your progress.

SUCCESS STORIES

What kinds of things have you done for a successful cookie sale? How have you used your cookie sale experience in other aspects of your life? Go online and share your success story in the **Success Stories** section of the **Girls** area of our Web site. (Be sure to have your parent or guardian's permission.)